

Business Request

Smart electronics German company seeks to acquire a software company or create a software engineering start-up or a joint venture

Summary

A German company is specialising in smart electronic products for automotive/motor and utility vehicle electronics, OEM development/production/contract manufacture as well as test systems for power semiconductors. In order to cope with the growing customer requirements, it is looking for the acquisition of a software company or a cooperation partner to create a software engineering start-up or a joint venture in Estonia, Latvia, Lithuania, Poland or Ukraine.

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Details

Description

The fast growing medium-sized company employs about 200 people. They develop, produce and sell smart electronic devices to core markets like the automotive industry, the commercial vehicle industry, the agriculture industry, the special vehicle industry, the construction vehicle industry, the mobile machine industry and the automation industry.

The product range includes electronic control units, motor-controller, gateways, electromechanical relays, HMI-systems and IoT-products. Furthermore, the company specialises in the development and production of customer's specific products as tier-one or tier-two supplier.

The smart products and solutions are perfect to use in a decentralised system when customers need to renew, improve or automate their processes. With their wide range of development, manufacturing and after-sales-services, the company offer their customer everything, from one source. Most of the products are programmed with internal software tools and are able to communicate with protocols like CAN-Bus and LIN-Bus.

In order to increase their development resources and know how as well as cope with the growing customer requirements, the company is looking for the acquisition of a software

company or start-up (especially embedded-software), a joint venture or a partner to create a software engineering start-up in Estonia, Latvia, Lithuania, Poland or Ukraine.

Advantages and Innovations

The extensive capabilities of the company are the solid basis for world-class end-to-end service. The company assist their customers from idea and development to prototyping and series production all the way to after-sales service and life cycle management.

Their professional project management approach, vivid quality culture, flexibility, and sincere, fairness based organisational structure are of competitive advantage.

The company believe that teamwork, trust and a true passion for what they do are the basis for mutual success.

Certification Standards IATF (International Automotive Task Force) 16949:2016; ISO 9001:2015; ISO 14001:2015

Technical Specification or Expertise Sought

- Embedded Software Development
- C-Code, C# programming
- Knowledge of protocols like CAN, LIN, Ethernet
- Web-Development
- English language

Keywords

Technology

001001004 Electronic engineering

Market

03001009 Other electronics related (including keyboards)

NACE

C.26.1.1 Manufacture of electronic components

C.29.3.1 Manufacture of electrical and electronic equipment for motor vehicles

Network Contact

Issuing Partner

ZACHODNIOPOMORSKI UNIWERSYTET TECHNOLOGICZNY W SZCZECINIE

Contact Person

Hubert Dyba

Phone Number

48 91 449 43 90

Email

hubert.dyba@zut.edu.pl

Open for EOI : **Yes**

Dissemination

Send to Sector Group

ICT Industry and Services

Restrict Dissemination to Specific Countries

Estonia, Latvia, Lithuania, Poland, Ukraine,

Client

Type and Size of Organisation Behind the Profile

Industry SME 50-249

Year Established

1999

Turnover

20 - 50M

Already Engaged in Trans-National Cooperation

Yes

Experience Comments

Certification Standards IATF 16949:2016; ISO 9001:2015; ISO 14001:2015

Languages Spoken

English
German

Client Country

Germany

Partner Sought

Type and Role of Partner Sought

The companies or partners sought should be specialised in software development, especially embedded software development.

Besides, they are expected to have knowledge of:

- C-Code, C# programming
- protocols like CAN, LIN, Ethernet
- web development
- English language

The partners from Estonia, Latvia, Lithuania, Poland or Ukraine are also expected to be willing to cooperate on the long term with the German company and create a start-up company with them.

Type of Partnership Considered

Acquisition agreement
Joint venture agreement

Attachments

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